

وزارة البيئة والمياه والزراعة
Ministry of Environment Water & Agriculture

Kingdom of Saudi Arabia المملكة العربية السعودية



Session 6

Investment opportunities in the KSA water sector

28th Nov 2016

In line with Vision 2030, one of the key strategic objectives of the Ministry is private sector participation



Strategic Objectives of the Ministry

- 1.
- 2.
- 3.
4. **Private sector participation** and the role of non profit organizations
- 5.
- 6.

There is a clear case for increased private sector privatization in the KSA water supply sector



Improved Efficiency

Achieve higher efficiencies in operations and allocation of financial and human resources by injecting fresh capital into the sector and bringing more dynamic management to solve water supply challenges and shortcomings

Increased Access

Increase access to water and wastewater services through focused investments to cost effectively connect more customers to the network

Enhanced Quality

Enhance quality of service through increased customer-focus, cultural shifts and deployment of advanced technologies and systems for managing the interface with customers

Reduced Strain on Government Budget

Improve the government's financial position through engaging private sources of funding, reducing losses in the water system, and freeing resources for allocation to other government priorities such as social policy

The Ministry has recently setup a Privatization and Investment Directorate to help achieve the strategic objective of private sector participation



Focuses on facilitating and supporting the private sector to participate in the Ministry's investment and development programs

The Directorate will be the focal point of contact for all privatization activities of the Ministry. Role includes:

- Set policies and guidelines
- Define scope
- Develop privatization plan
- Design individual privatization programs
- Promote opportunities
- Monitor and report
- Communication (internally and externally)
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Our approach to privatization is governed by some key guidelines



Progressive and clear policy framework

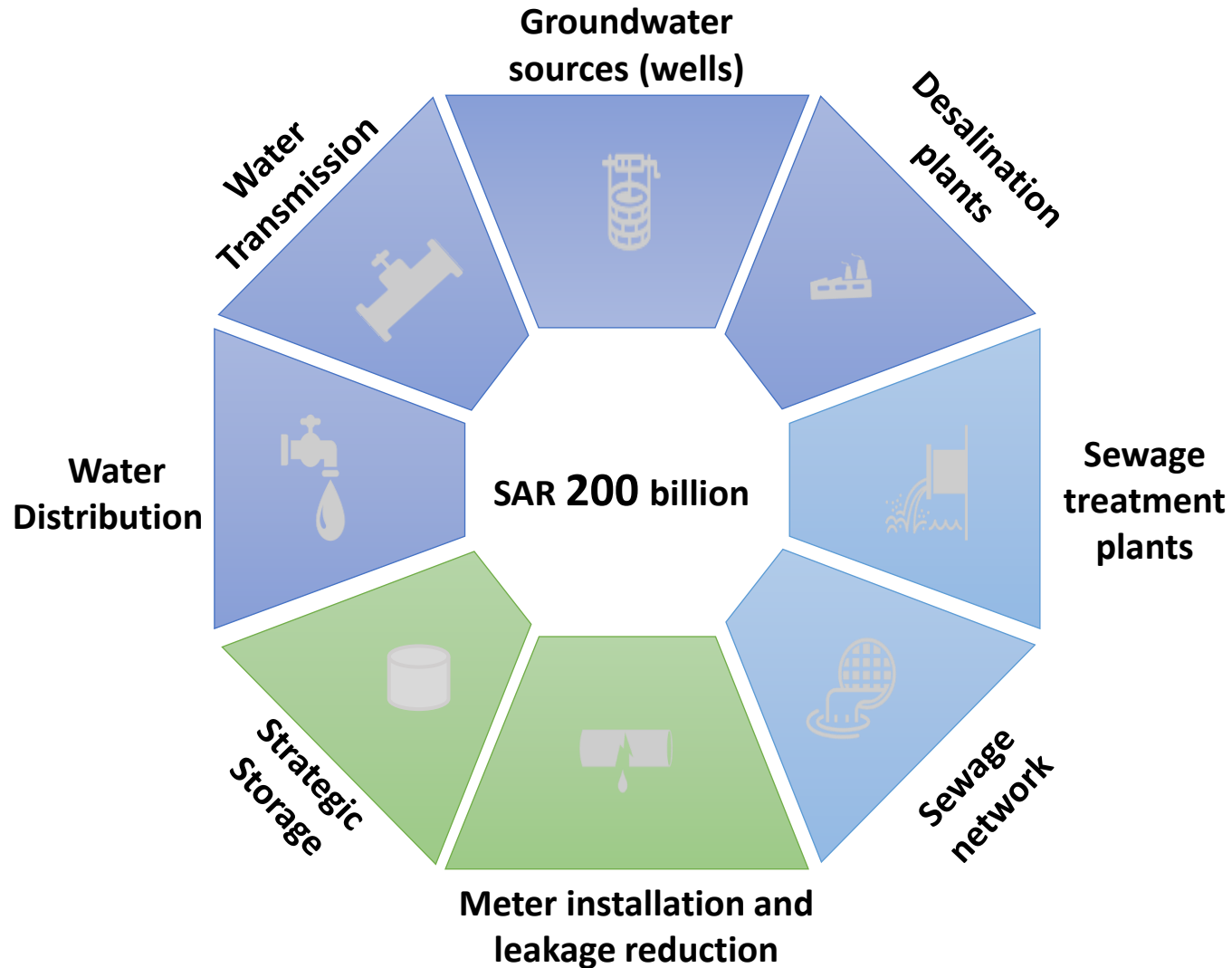
Fair and transparent process

Learn and follow the best

Start with the ready cases

Manage change effectively

Under the NTP, total investment in the water sector over five years was estimated at over SAR 200 billion





Thank you