

Local Private sector success stories in developing water projects



الشركة الدولية لتوزيع المياه المحدودة
International Water Distribution Co. Ltd.

Water Utility Success Story in Industrial Cities (KSA)



About TAWZEA

- Founded as Joint venture between two companies



سيسكو
S I S C O
الشركة السعودية للخدمات الصناعية
Saudi Industrial Services Company

AMIAN TIT

- Specializes in Management of industrial cities
- Operation and maintenance of Water and Waste Water facilities
- Succeeded in the privatization of the water sector in KSA in general and the industrial cities in particular.





BOT, Concessions & Industrial Cities Management



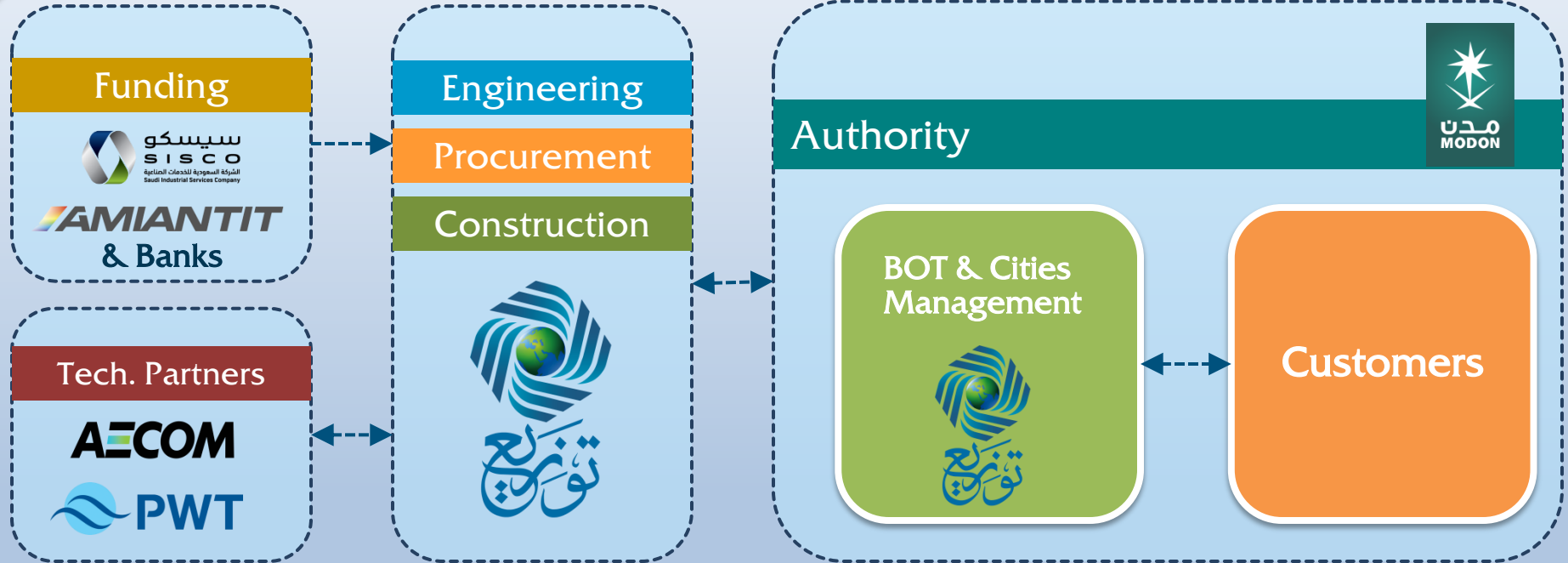
 BOT & concessions

 Operation, Maintenance & Management





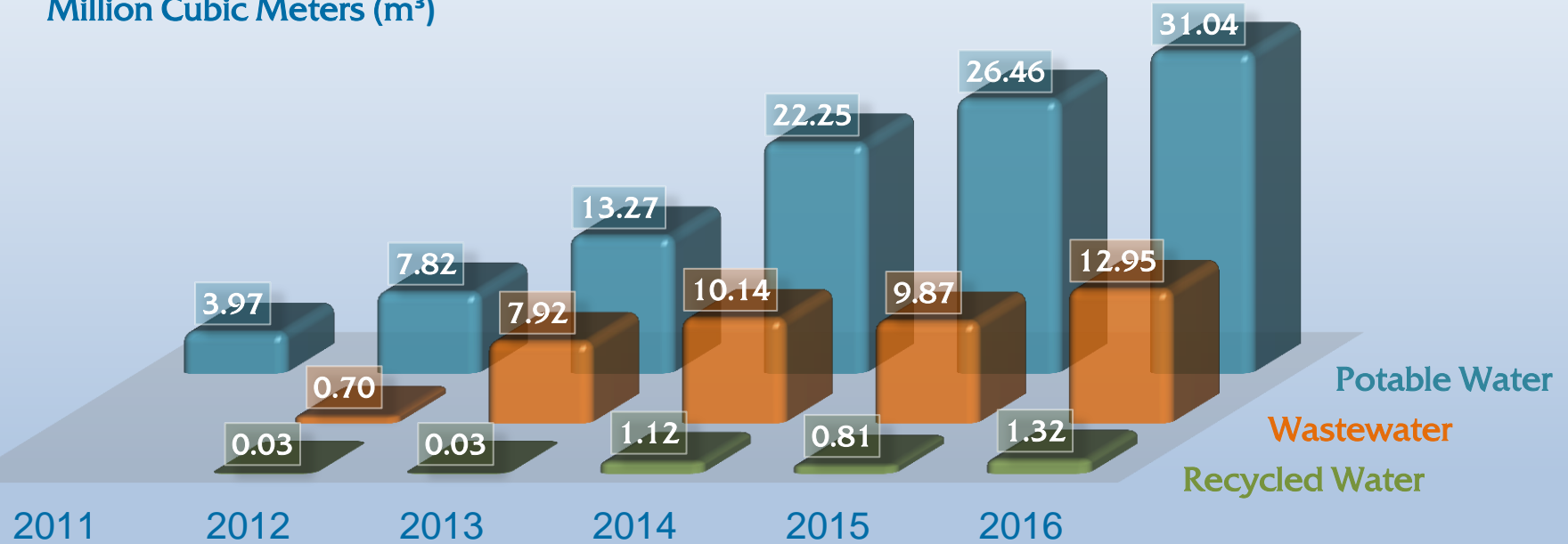
Tawze'a Projects Framework





Annual Volume Growth

Million Cubic Meters (m³)





شركة توزيع .. السلام عليكم



- 24/7 Dedicated Customer service center.
- Automatic Meter Reading (AMR).
- Customers can pay bills through SADAD.
- Customers can check consumption on-line.
- Meter Reading Complaints





Business Challenges

Lenders awareness

Assets

Service transition
from public to
private.

Customers
Environmental
awareness.

Non-Revenue Water





Business Challenges

Meter reading
Complaints

Power tariffs &
inflation

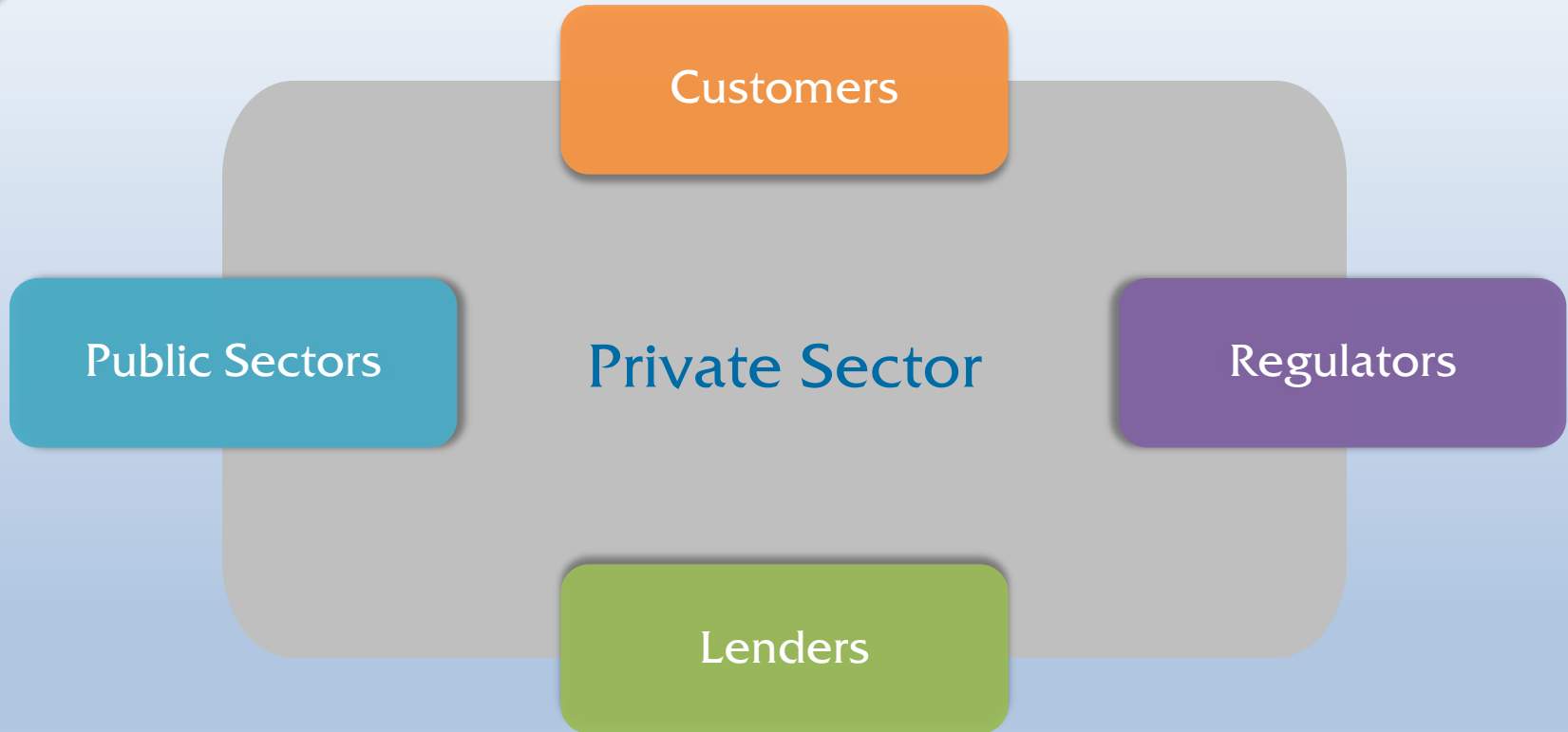
O&M Optimization

KPI Management





Key to success is Stakeholders' Collaboration





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Thank you...

